



## King County

**BUSINESS DEVELOPMENT MANAGER  
DEPARTMENT OF NATURAL RESOURCES AND PARKS  
DIRECTOR'S OFFICE**

**Annual Salary Range: \$86,459 - \$109,604**

**Job Announcement: 04SN4518**

**OPEN: 8/23/04      CLOSE: 8/30/04**

**WHO MAY APPLY:** This career service position is open to all employees on the King County payroll.

**WHERE TO APPLY:** Required forms and materials **must** be sent to: **Susan Navetski, Human Resources Analyst, Director's Office, King County Department of Natural Resources and Parks, King Street Center Bldg., 201 South Jackson, Suite 700, Seattle, WA 98104.; phone: (206) 296-3809; fax: (206) 296-0934; [susan.navetski@metrokc.gov](mailto:susan.navetski@metrokc.gov)** . (Postmarks are NOT ACCEPTED.) **PLEASE NOTE:** Applications not received by the closing date at the location specified above may not be processed.

**FORMS AND MATERIALS REQUIRED:** [King County Application](#), resume and letter of interest detailing how your background and accomplishments relate to this position and meet or exceed the job qualifications listed.

**WORK LOCATION:** King Street Center Bldg., 201 South Jackson, Suite 700, Seattle, WA 98104.

**WORK SCHEDULE:** This full-time position is exempt from the provisions of the Fair Labor Standards Act, and is not overtime eligible. The 40-hour workweek is Monday through Friday.

**POSITION PURPOSE:** Write Business Plans for DNRP divisions, which includes development and implementation of a financing and operations strategy and, when necessary, transformation of the division to a regional agency with regional funding. Evaluate, oversee and negotiate property transfer agreements with Seattle and the suburban cities. Work with Seattle and the suburban cities on the development and implementation of these agreements, and with the development and implementation of the various structures, systems and processes needed to support the funding and operation systems.

**PRIMARY JOB DUTIES INCLUDE:**

1. Work directly with Executive and Council to write and then implement departmental and divisional business plans. Provide status updates and briefings to the County Executive and Council on Business Plans.
2. Negotiate agreements with Seattle and suburban cities on property transfers or contracts for services.

KING COUNTY IS AN EQUAL OPPORTUNITY EMPLOYER. JOB ANNOUNCEMENTS ARE AVAILABLE IN ALTERNATIVE FORMATS FOR PERSONS WITH DISABILITIES.

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(206) 296-5209 JOBLINE <http://www.metrokc.gov/ohrm/psd/openings.html> Website Address (206)-296-8535 TTY

3. Work with suburban cities on the development and implementation of agreements, structures, systems and processes that support new funding strategies.
4. Negotiate and codify governance structures for regional service delivery.
5. Draft potential State legislation as necessary.
6. Develop and write ordinances to implement Business Plans.
7. Coordinate responses to Business Plans.
8. Negotiate and write contracts for private and non-profit concession agreements, and other mechanisms to effectuate partnerships for providing services.
9. Serve as primary department liaison with King County's Prosecuting Attorney Office.

***QUALIFICATIONS:***

Demonstrated experience writing business plans for public sector organizations, which includes developing and implementing a financing and operations strategy.

Demonstrated experience evaluating, overseeing, negotiating, developing and implementing business and finance agreements with public sector entities, to include developing and implementing the various structures, systems and processes needed to support the new funding and operation systems.

Advanced knowledge of applicable environmental and municipal laws and the legislative process at the Federal, State and local levels.

Demonstrated experience working with diverse populations and with individuals with varying interests and objectives.

Demonstrated experience making technical presentations to non-technical audiences including political officials.

**CLASS CODE:1138100    POSITION NUMBER: 70-3110-8903-0011**